As long as six thousands years ago, in the lands of our ancestors skillful craftsmen made exquisite gold and silver treasures still arousing admiration, forged sharp swards and made tough shields. Not only the mythic Orpheus lived in these lands but also the glorious Spartacus mastered the art of battle here using arms made by the talented ancient craftsmen. All successes of Bulgarian warriors from the foundation of Bulgarian state in 681 on were assisted by the merits of Bulgarian arms. Now the modern Bulgarian defence industry has proved its ability to produce high efficient and reliable products, which are well accepted in many countries over the world.

Bulgarian Defence Industry Association (BDIA) is a non-profit legal entity founded in 2004 by twelve companies leading in the branch. It is aimed to serve as a forum for exchange of ideas between state bodies and defence industry for resolving the problems of the branch and its steady development. The Association aims at expressing the united voice of the Bulgarian defence industry on the matters of modernization, defence industry policy, offset policy and policy for procedures and procurement for national defence and security, scientific researches and technological development. BDIA is working for the progress and consolidation of the branch for resolving the problems of the national defence and security.

We keep contacts and cooperate with the Bulgarian state bodies and with our partners, as well as with related associations from the country and abroad in the field of the defence industry and technologies. The Association acquires and spreads information concerning the state policy and procedures for defence and security procurement, scientific researches and technological development. We support the activities of the state bodies in security sector aimed to development of defence industry. Carrying out its aims our Association arranges national and international meetings and conferences, spreads abroad information about its activities and the capabilities of its members and forms program directions in functional fields.
<table>
<thead>
<tr>
<th>No.</th>
<th>Company Name</th>
<th>Address</th>
<th>Phone Numbers</th>
<th>Email Address</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td><strong>ARCUS CO</strong></td>
<td>219, Vassil Levski St., 5140 Lyaskovets, Bulgaria</td>
<td>+359 639 2314, +359 639 2313</td>
<td><a href="mailto:marketing@arcus-bg.com">marketing@arcus-bg.com</a>, <a href="http://www.arcus-bg.com">www.arcus-bg.com</a></td>
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<tr>
<td>2</td>
<td><strong>Arsenal 2000 JSCO</strong></td>
<td>Arsenal 2000 JSCO, General Trade Representative of Arsenal JSCO, 100, Rozova Dolina St., 6300 Kazanlak, Bulgaria</td>
<td>+359 431 50 001, +359 431 63 783</td>
<td><a href="mailto:arsenal2000@arsenal2000.com">arsenal2000@arsenal2000.com</a>, <a href="http://www.arsenal2000.com">www.arsenal2000.com</a></td>
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<tr>
<td>4</td>
<td><strong>BIEM JSC</strong></td>
<td>15-17 Belvedere Park St., 1614 Sofia, Bulgaria</td>
<td>+359 2 915 620, +359 2 915 624</td>
<td><a href="mailto:biem@biem.biz">biem@biem.biz</a>, website: <a href="http://www.biem.biz">http://www.biem.biz</a></td>
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<td>5</td>
<td><strong>DUNARIT CORP.</strong></td>
<td>BULGARIA, 7000 Ruca, PIB 12</td>
<td>+359 82 811 320, +359 82 811 530, Switchboard: +359 82 811 355</td>
<td>e-mail: <a href="mailto:biem@biem.biz">biem@biem.biz</a>, <a href="http://www.dunarit.com">www.dunarit.com</a></td>
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<tr>
<td>6</td>
<td><strong>ELECTRON CONSORTIUM JSC</strong></td>
<td>1, &quot;Kukush&quot; str., Etosha 0005, 3rd fl, Sofia 1399</td>
<td>+359 2 931 15 00, +359 2 931 15 01, Switchboard: +359 2 931 13 60</td>
<td>e-mail: <a href="mailto:office@electron-bg.eu">office@electron-bg.eu</a>, <a href="http://www.electron-bg.eu">www.electron-bg.eu</a></td>
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<tr>
<td>7</td>
<td><strong>EXPAL Bulgaria JSC</strong></td>
<td>6a, Chalnow, PIB 67, 5300 Gabrino, Bulgaria</td>
<td>+359 66 98 16 88, +359 66 98 16 89</td>
<td>e-mail: <a href="mailto:espol@gplspol.eu">espol@gplspol.eu</a></td>
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<td>8</td>
<td><strong>HIGH-TECH IMS LTD.</strong></td>
<td>67, Shipka/Revoly Str. 1574 Sofia, Bulgaria</td>
<td>+359 (2) 46 24 24, +359 2 46 24 300</td>
<td>e-mail: <a href="mailto:sales@high-tech-im.com">sales@high-tech-im.com</a>, Web: <a href="http://high-tech-im.com">http://high-tech-im.com</a></td>
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<td>9</td>
<td><strong>International Armored Group</strong></td>
<td>P. O. Box 50, 219, Peletko Str., 5140 Lyaskovets, Bulgaria</td>
<td>+359 2 439 48 99, +359 2 439 48 11</td>
<td>e-mail: <a href="mailto:info@transmobile.com">info@transmobile.com</a>, Web: <a href="http://www.transmobile.com">www.transmobile.com</a></td>
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<td>10</td>
<td><strong>MARS Armor Ltd.</strong></td>
<td>2 &quot;Pirin&quot; st., Industrial Zone, 2210 Kocharovgrad, Bulgaria</td>
<td>+359 2 439 90 00, +359 2 439 08 11</td>
<td>e-mail: <a href="mailto:sales@marsarmor.com">sales@marsarmor.com</a>, <a href="http://www.marsarmor.com">www.marsarmor.com</a></td>
<td></td>
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<tr>
<td>11</td>
<td><strong>MTG - Dolphin plc</strong></td>
<td>8 Daskal St., 3000 Varna, Bulgaria</td>
<td>+359 619 23134, +359 619 221 23</td>
<td>e-mail: <a href="mailto:info@dolphin.bg">info@dolphin.bg</a>, <a href="mailto:office@dolphin.bg">office@dolphin.bg</a>, <a href="http://www.dolphin.bg">www.dolphin.bg</a></td>
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<td>12</td>
<td><strong>OPTICOELECTRON GROUP JSC</strong></td>
<td>Hi-Tech Industrial Park, &quot;Opticoelectron&quot;, 4500 Parapolykhiste, Bulgaria</td>
<td>+359 357 66 183, +359 357 62 254</td>
<td>e-mail: <a href="mailto:sales@opticoelectron.com">sales@opticoelectron.com</a>, <a href="http://www.opticoelectron.com">www.opticoelectron.com</a></td>
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<tr>
<td>13</td>
<td><strong>OPTIX JSC</strong></td>
<td>18 Prespa St., 2000 Samokov, Bulgaria</td>
<td>+359 2 722 66 23</td>
<td>e-mail: <a href="mailto:office@samcol90.com">office@samcol90.com</a>, <a href="http://www.samcol90.com">www.samcol90.com</a></td>
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<tr>
<td>14</td>
<td><strong>SAMEL-90 PLC</strong></td>
<td>256, Vl. Varnenstchik Blvd., 9009 Varna, Bulgaria</td>
<td>+359 52 500 535, +359 52 500 545</td>
<td>e-mail: <a href="mailto:office@samel90.com">office@samel90.com</a>, <a href="http://www.samel90.com">www.samel90.com</a></td>
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<tr>
<td>15</td>
<td><strong>TEREM SHC</strong></td>
<td>40, Stanislav Dospevski Str., &quot;Levski-G&quot;, 1836 Sofia, Bulgaria</td>
<td>+359 2 946 59 57, +359 2 946 55 85</td>
<td>e-mail: <a href="mailto:terem@nat.bg">terem@nat.bg</a>, <a href="http://www.terem.bg">www.terem.bg</a></td>
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<tr>
<td>16</td>
<td><strong>TRANSMOBIL Ltd.</strong></td>
<td>13, General Parenev Str., 1004 Sofia Bulgaria</td>
<td>+359 2 439 66 07, +359 2 439 66 07</td>
<td>e-mail: <a href="mailto:office@transmobile.eu">office@transmobile.eu</a>, <a href="http://www.transmobile.eu">www.transmobile.eu</a></td>
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<tr>
<td>17</td>
<td><strong>VIDEX JSC</strong></td>
<td>88 Ianko Sakazov Blvd., 1504 Sofia, Bulgaria</td>
<td>+359 2 943 49 90, +359 2 943 49 11</td>
<td>e-mail: <a href="mailto:info@videx.bg">info@videx.bg</a>, <a href="mailto:office@videx.bg">office@videx.bg</a>, <a href="http://www.videx.bg">www.videx.bg</a></td>
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<tr>
<td>18</td>
<td><strong>International Armored Group</strong></td>
<td>P. O. Box 50, 219, Peletko Str., 5140 Lyaskovets, Bulgaria</td>
<td>+359 2 439 48 99, +359 2 439 48 11</td>
<td>e-mail: <a href="mailto:info@transmobile.com">info@transmobile.com</a>, Web: <a href="http://www.transmobile.com">www.transmobile.com</a></td>
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</tbody>
</table>

This table includes contact details for various companies, including their addresses, phone numbers, and email addresses, along with their websites where applicable. Each company is listed with its unique identification number followed by the company name, address, primary contact information, and website URL.
Overview
ARCUS Co. has over 50 years experience in research, development and manufacture of defence related products. The company employs approximately 2500 employees. 120 engineers work on research and development projects.

ARCUS Co. specializes in development, production and supply of defence products of the following groups:

Main products
- Ammunition for medium caliber automatic guns: 30x165mm and 23x152mm
- Grenades for Grenade Launchers cal.30mm VOG-17; 40mm VOG-29; 40x46mm NATO; 40x53mm NATO
- Grenade Launchers cal. 40x46mm NATO and 40mm for VOG-25
- Small Firearms: 9x19mm pistols
- Impact Fuzes for artillery ammunition, mortar bombs, rockets and air bombs
- Proximity Fuzes for mortar and artillery ammunition.

Certificates
ARCUS Co. is certified for full compliance with ISO-9001:2015 and NATO AQAP-2110 Quality Standards.

Company management
Banko Bankov, M. Sc. Eng. - Executive Director
Docho Karaivanov, M. Sc. Economic - Chairman of the Board
Trifon Trifonov, M. Sc. Eng. - Chief Engineer

Executive Director
Company management

Overview
Arsenal 2000 JSCo is a holding structure of several companies and is officially licensed by the Government of the Republic of Bulgaria for supply in military equipment. The company is specialized in supply and investment in defence-related products and dual-use goods.

Areas of activity:
• Investment in defence manufacturing and software;
• Import, export and re-export of defense related products;
• Transfer of technologies, know-how and supplemental services;

The company supplies:
• Small arms and artillery systems
• Ammunition and components
• Pyrotechnic military products
• Civil production – hunting, fishing and sport weapons and ammunition.

Partners and clients:
Government and private structures from Europe, Middle East, South and East Asia Pacific, Africa, North and South America.

Participation in world-famous exhibitions.

The production offered by Arsenal 2000 JSCo is designed, manufactured and controlled in accordance with the requirements of NATO Allied Publication AQAP 2110 and ISO 9001.

The Arsenal Quality Management System is certified by the MoD for compliance with AQAP 2110 - for military production, and by LRQA for compliance with ISO 9001 - for civilian production.

Our mission is to be a market leader in the industry segments, striving to meet the increasing and diversified demands of our customers. Our focus is to establish lasting business relationships with our clients. Traditionally Arsenal 2000 JSCo participates in all major exhibition events and trade fairs worldwide, promoting product durability and reliability within the security and defense international market concept.

Hristo Ibouchev, Executive Director
Stanil Stanilov, Executive Director

Arsenal 2000 JSCo - General Trade Representative of Arsenal JSCo
100, Rozova Dolina St., 6100 Kazanlak, Bulgaria
Tel.: +359 431 50 000; +359 431 63 740
Fax.: +359 431 50 001; +359 431 63 783
e-mail: arsenal2000@arsenal2000.com; www.arsenal2000.com
ARSENAL JSCo was founded in 1878. Employees: over 10000.

Main subject of activity: ARSENAL JSCo is a distinguished multi-functional infra-structural Company with leading positions in the National Economics and with great experience in design, manufacturing, engineering and trade of small arms and artillery armaments, recoilless anti-tank systems, small arms and anti-tank ammunition, rounds for under-barrel, revolver and anti-tank grenade launchers, different types of hand grenades, primers, powders, pyrotechnic products, hunting and sport weapons and ammunition, cemented carbide tools, bags and reeves, casting, forging etc., as well as of main parts, assemblies and accessories of the products of other Defence Industry Companies.

Performing a closed cycle of production - from the raw material up to the finished product and its full completion, ARSENAL JSCo produces as follows:

**Small arms and artillery systems**
- 9x18, 9x19 mm SHIPKA Sub-machine Guns;
- 5.56x45 mm and 7.62x39 mm ARSENAL Assault Rifles;
- 5.56x45 mm and 7.62x39 mm ARSENAL Light Machine Guns;
- 7.62x51 mm and 7.62x54 mm ARSENAL Machine Guns;
- 23x115 mm and 23x152 mm Artillery Systems (for Land Forces and Navy);
- 40 mm and 40x46 mm Underbarrel & Multi-shot Grenade Launchers;
- 40x46 mm ARSENAL Stand-alone Grenade Launchers;
- 60 mm, 81 mm and 82 mm Mortars;
- Light & Heavy Anti-Tank Grenade Launchers.

**Ammunition and components**
- 5.56x45 mm, 7.62x39 mm, 7.62x51 mm, 7.62x54 mm, 9x18 mm and 9x19 mm Cartridges;
- 23x115 mm and 23x152 mm Rounds;
- 40 mm Rounds for Underbarrel Grenade Launchers;
- 40 mm for Underbarrel and Multi-shot Grenade Launchers;
- 40x46 mm Rounds for Underbarrel, Multi-shell and Stand-alone Grenade Launchers;
- Ammunition for Light and Heavy Anti-Tank Grenade Launchers;
- 60 mm, 81 mm, 82 mm and 120 mm Mortar Bombs;
- Unguided Rockets ARS-8KOM;
- Hand Grenades: offensive, defensive, thermobaric; with instant action; smoke; sound & flash;
- Different types of Fuzes;
- Percussion primers, Powders, Charges, etc.
- Pyrotechnic military products.

Civil production - Tooling, hunting and sport weapons and ammunition.

ARSENAL JSCo is officially licensed by the Government of the Republic of Bulgaria for trade in Military Equipment.

**Business activities**
- Almost 80% of the production is deal on foreign markets;
- Business activities are mainly concentrated in the Middle East, South-East Asia, Africa, the USA.
- Production cooperation with the leading foreign manufacturers.

The Quality Management System in ARSENAL JSCo is structured and certified in accordance with the requirements of ISO 9001:2008 - for Civil Production; NATO Publication - AGMF 2110 - for Military production.

Company management
Nikolay Ibushev, General Director
BIEM JSC

Company management

Petar Mandjoukov
Chairman of Board of Directors and Executive Director of BIEM Jsc.

Overview
Bulgarian Industrial Engineering and Management Jsc. (BIEM JSC.) since 2001-01 is one of the leading, companies specialized in trade and industrial cooperation with defense-related products and dual-use items and technologies.

BIEM JSC. is a 100% private company owned by the experts with more than 50 years of experience in the defense related business.

BIEM JSC. has full license for international trade with arms.¹

BIEM JSC. is specialized in the following activities:

• Import, export and re-export of defense related products;
• Maintenance, technical testing, repair-works, modernization and upgrade of military equipment, delivery of spare parts, tools and accessories, repair and test equipment, documentation and expert services;
• Licensing and engineering activities including transfer of technologies and “know-how”;
• Technical assistance and training in the field of the installation and the modernization of special objects and technologic production lines, service and repairs of special products and systems.

A priority in the activities of BIEM JSC. is the capability to supply a full range and all kinds of spare parts, units and final articles in the following main areas:

• Armored vehicles and their armaments, simulators, equipment and ammunition;
• Fighter/ transport aircraft, multipurpose aircraft, helicopters, simulators, equipment, ammunition;
• Light and heavy armaments, ammunition;
• Field artillery, missile systems and ammunition for both;
• Fire defense: Air-defense complexes, AD-artillery and radar systems, simulators and ammunition;
• Field artillery, missile systems and ammunition for both;
• Export, import and transfer of arms, dual-use items and technologies.

Areas of activity

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• Fire defense: Air-defense complexes, AD-artillery and radar systems, simulators and ammunition;
• Field artillery, missile systems and ammunition for both;
• Export, import and transfer of arms, dual-use items and technologies.

BIEM JSC. is characterized by very good flexibility and efficiency in executing the ongoing contracts, as well as in planning and performing short and long-term market policy and strategies. The company looks forward and welcomes new ideas and joint projects in perspective areas of activities.

Experience in the past

Since the last century, BIEM JSC. has been executing contracts for supply of technical military production, armament and ammunition, as well as engineering projects for countries in EMEA and the former Soviet Republics.

PARTNERS AND CLIENTS: Defense related government structures of Algeria, Bulgaria, Egypt, Serbia, Turkey, etc. Other institutions and companies from Europe, Asia and Africa.

International cooperation

BIEM JSC. maintains traditionally a good cooperation with producers and suppliers in the field of the production of defense-related products and dual-use items and technologies from Belarus, Bulgaria, Czech Republic, Hungary, Poland, Romania, Russia, Serbia, Slovakia, Ukraine, etc.

Certificates

BIEM JSC. is certified according ISO 9001:2008

®

¹ Certification L FORMER USSR

Executive Director of BIEM Jsc.
Chairman of Board of Directors and Company management

BIEM JSC. has full license for international trade with arms.

BIEM JSC. has full license for international trade with arms.¹

BIEM JSC. has full license for international trade with arms.¹

The certificate remains the property of Intertek, to whom it must be returned upon request.

In the issuance of this certificate, Intertek assumes no liability to any party other than to the client, and then only in accordance with Intertek’s requirements for systems certification. Validity may be confirmed via email at certificate.validation@intertek.com

Intertek Certification Limited is a UKAS accredited body under schedule of accreditation no. 014.

Certificate Expiry Date:
Issue Date:
Certificate Number:

The quality management system is applicable to

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Certificates

BIEM JSC. is certified according ISO 9001:2008

®
Company management

Overview
Dunarit Corp. is a specialist in the development and production of aerial, artillery and engineer ammunitions, industrial charges, demilitarization and disposal of ammunitions.

Main products
AERIAL AMMUNITIONS
- FAB 500M62 High Explosive Bomb
- BETAB 500TA Concrete-piercing Bomb
- OFAB 500I 62 PF High Explosive Fragmentation Bomb
- Thermobaric High Explosive Fragmentation Bomb
- OFAB 250-270 High Explosive Fragmentation Bomb
- OFAB 100-120TB Thermobaric High Explosive Fragmentation Bomb
- OFAB 100-120 High Explosive Fragmentation Bomb
- OFAB 100-120 PF Pre-fragmented Bomb
- OFAB 100-130 High Explosive Pre-fragmented Bomb
- OFAB 100NB High Explosive Fragmentation Bomb
- P 50-75 D Practice bomb
- P 50-75 N Practice bomb
- P-50-75 Practice bomb
- AT V-422 Fuze
- S-8 KOM Air-Launched Unguided Rocket

ARTILLERY AMMUNITIONS
- 122mm round with HE shell for howitzer D-30 and self-propelled howitzer 2S1
- 100mm round with frag projectile used with 100mm field gun model 1944, tank gun D10, D10DS and 85-3
- 120mm HE mortar round
- 120mm smoke mortar round
- 82mm HE mortar round
- 82mm smoke mortar round
- 81mm HE mortar round
- 81mm smoke mortar round
- 60mm HE mortar round
- 60mm smoke mortar round
- 57mm round with frag grenade and tracer for automatic gun 560
- Round OG - 7

ENGINEER AMMUNITIONS
- Offensive hand grenade RGD-5
- Defensive hand grenade RGO-78
- Shaped-charges in pyroceramic or plastic body
- Waterproof detonating cord
- Compacted explosive charges
- Anti-hail rocket
- Cast Boosters
- Seismic booster TL-500

DEMILITARIZATION OF AMMUNITIONS
- Aerial ammunitions
- Artillery ammunitions
- Engineer ammunitions
- Thermal destruction of small caliber ammunition and detonating devices

Certificates
Overview
“Electron Consortium” JSC has a long-term experience in research, development and manufacturing of special electronics. The company has highly-qualified specialists in the field of communication equipment, radars and control systems, which allows the integration of target workgroups for specific orders. “Electron Consortium” JSC has research and development facilities, equipped with modern measuring equipment, and highly technological production facilities for assembling PCBs, including SMD assembly and lead-free technologies.

Main products
• Communication equipment
• Radar equipment
• Control systems
• Radio counter-action
• Specialized software

“Electron Consortium” JSC is specialized in the development, manufacturing, supply and integration of specialized electronics, such as:
• Complex mobile communication stations for the needs of the Bulgarian army
• Meteorological radars
• Hail suppression systems
• TCP/IP communication networks
• Specialized radio communication equipment
• Photovoltaic systems and LED lighting systems
• Non-standard technological equipment

The manufacturing capabilities of “Electron Consortium” JSC include:
• Assembly of PCBs, modules and whole products
• Three Pick & Place automatic machines for SMD assembly
• Reflow oven

• Lead-free technologies
• Climatic and mechanical testing
“Electron Consortium” JSC has a full license issued by the Government of Republic of Bulgaria for foreign trade with military goods.

Certificates
“Electron Consortium” JSC has a working quality control system and is ISO 9001:2015 certified by Bureau Veritas.

Company management
Dr. Eng. Ivan Stoyanov
Executive Director
Company management

Eng. RADA MARKOVA
Executive Director

Main activities
Expal Bulgaria JSC is a special manufacturer of:
- Industrial explosives;
- Charging of ammunitions;
- Utilization of ammunitions.

Production list includes:
• Powder explosives;
• ANFO explosives;
• Bulk explosives;
• Pressed and cast boosters;
• Hand grenades;
• Filling of ammunitions with HE and WP;

All products have CE Quality Certificate;

Company
EXPAL Bulgaria JSC is part of MAXAM Group, the leading Industrial Group in:
• Development, manufacture and sale of civil explosives and initiation systems for the mining, quarry and infrastructure industries
• Production of chemicals and fertilizers
• Hunting cartridges and gunpowder for sporting use
• Products for the defence industry
• Energy and environmental consulting

MAXAM Group is formed by more than 140 companies with over 6,000 employees worldwide and production facilities in more than 40 countries.

EXPAL is the Defence Business Unit of MAXAM Group and with a wide and complete range of ammunition products is also main a provider of maintenance and modernization services and of integrated logistics support for vehicles and aeronautical systems. With facilities in Bulgaria, Spain, Denmark, Italy, Belarus and USA, EXPAL is one of the most relevant companies for Demilitarization Services and Soil Remediation. EXPAL Bulgaria JSC owns technical facilities, technological knowledge, logistic capacities and a big experience in providing services for the safety, secure and environmentally friendly disposal of all kind of NATO and Warsow artillery.

The modern equipment and processes allows also the recovery, recycle and reuse (R3) of the ammunition energetic components for the production of civil explosives.

Today, the company has one of the most modern demilitarization and utilization facilities in Europe, and the experience of an engineering team with more than 25 years experience in such kind of activities. EXPAL Bulgaria JSC owns technical capacities and experience for the production of High Explosive products and components by pressing and casting of TNT, RDX and Composition-B, as well for the leading of White Phosphorous ammunition and components.

Certificates
EXPAL Bulgaria JSC is certified in accordance with the international standards
Main products

The main defence products of HIGH-TECH IMS LTD are:

Products and systems against invasion by water:
- Family of sea mines (anti-invasion mines, bottom mines, diversion ("Limpet") mines);
- High-tech underwater fuses for existing explosive devices and mines;
- Underwater anti-diversion devices;
- Underwater grenades;
- Hydro-acoustic management systems;
- Mine-laying equipment.

Products and systems against invasion by land and air:
- Family of anti-tank mines;
- Family of anti-helicopter mines;
- High-tech fuses for existing anti-tank mines;
- Remote controlled ignition systems;
- Armors for light and heavy armored vehicles;
- Means for individual protection.

Products and systems against terrorist action:
- Systems for protection of harbors against underwater and surface terrorist attacks;
- Guard systems for protection of important sites and border areas;
- Means for protection of helicopters against RPGs;
- Family of hand grenades for terrorists catching and hostage saving operations;
- Equipment for explosive devices detection;
- Means for individual armor protection of anti-terrorism units officers.

Certificates


Company management

Acad. Stefan Vodenicharov

Overview

“HIGH-TECH IMS” LTD is one of the leading organizations in Bulgaria in the field of national security and defence. Team of scientists and specialists of the company, working in various fields of the engineering sciences, has a long years experience in creating, development and manufacturing of high-tech security and defence systems and products.

Company activities

“HIGH-TECH IMS” LTD activities in the field of security and defence are connected with creating, development and manufacturing of high-tech products and systems for:
- Protection against invasion by water, air and land;
- Counterraction to terrorist operations;
- Modernization of existing defence products.
Company management

Dr. Anton Stefov
President & CEO

Overview

International Armored Group is a quality conscious armored vehicle manufacturer with over 20 years of experience specializing in the fields of design, engineering, prototyping and manufacturing of armored commercial and tactical vehicles. We have grown substantially over the years and have become one of the most technologically advanced armored vehicle manufacturers in the world.

The company offers an impressive number of 90 different vehicle models in its portfolio covering segments such as Tactical Response Vehicles, Armored Personnel Carriers, Riot Control Vehicles, Cash in Transit Vehicles, Ambulances, Armored SUVs and Luxury Sedans to name a few.

IAG’s core competency is the ability to engineer and design vehicle armoring solutions providing optimal survivability and reliability, while maintaining superior driving dynamics and performance.

As proof of our company’s capabilities, in April of 2010 International Armored Group became one of the world’s first armored vehicle manufacturers to construct a fully certified armored vehicle, the BRV2009 VR7 Toyota Land Cruiser 200, accredited by Beschussamt Mellrichstadt to protect against high-powered rifle fire and improvised explosive devices (IEDs).

Our global footprint enables us to supply North American, European, Gulf Country (GCC) and Right-Hand Drive type vehicles. We have access to an extensive range of chassis that can operate in harsh temperature environments and low quality fuel. IAG’s production plants are strategically located near major sea and air ports allowing our experienced logistics team to transport our armored vehicles worldwide.

With locations in the United States, Canada, United Kingdom, Turkey, Bulgaria, United Arab Emirates, South Africa, Pakistan and Iraq, International Armored Group remains dedicated to producing the highest quality armored vehicles together with on-time delivery and professional service.

Today, thousands of vehicles bearing the IAG logo are operating in some of the most hostile zones in the world are a testament to the class leading quality that IAG’s clients have come to expect from us over the years. Our exclusive SmartArmor™ technology featured on our entire product portfolio has a proven track record, with regards to defeating the most typical, as well as the rarest of attacks. Our safety record is second to none with designs amongst the best in the industry today.

Certificates

• ISO 9001:2008 Quality Management System
• VPAM BRV 2009 VR7
• STANAG 4569, Level 2 and 3

International Armored Group (IAG) and Samel-90 Company have opened a manufacturing facility to produce various types of armored vehicles in Samokov, Bulgaria.

The new joint venture company has been called SAMARM. Samel-90 and IAG join their efforts in the development and production of new products for the needs of the Bulgarian army and police, as well as for the needs of the international market. SAMARM company has a capacity to produce between 100 and 120 armored vehicles annually.
Overview
MARS Armor Ltd. is an innovative Bulgarian company, dedicated to delivering high quality reliable personal ballistic protection solutions. The inherent benefits to the clients are physical reliability, simplified servicing requirements and ready availability of parts and maintenance facilities. The factory is spread over an impressive built-up area of over 9360 sq. m. The ongoing scientific research of the impact of high and low velocity bullets on various materials is the basis for developing modern, ergonomic and lightweight solutions for reliable ballistic and stab protection.

MARS Armor product range:
• Body armor for ballistic and stab protection
• Hard armor plates for protection against rifle munitions
• Ballistic shields
• Ballistic helmets
• EOD protective wear
• MOLLE Accessories: pouches and holsters

Business activities
• Export to international defense markets.
• Trading activity focused on the defense markets in the Middle East, Asia, Africa, South America.
• Supply of additional specialized equipment and security systems.

Other activities
Design, development and testing of systems for ballistic protection, protection against fragments and stab protection.
The company uses its own in-house ballistic laboratory for testing of the raw materials and the finished ballistic protection products. MARS Armor Ltd. holds a full license for export, import and trade of ballistic and stab protection solutions, specialized equipment and security systems. The company is an established manufacturer, and also a reliable trade partner.

Certificates
MARS Armor Ltd. performs the activities of development, production, testing and delivery of materials and means for ballistic protection in an integrated operating and certified management system meeting the requirements of the international standards ISO 9001:2015, ISO 14001:2015 as well as the NATO standard AQAP 2110.
Overview and main products

“MTG - Dolphin” plc was established in January, 1991. For the last 25 years the company has gained strong positions and reputation on the international market as a reliable partner in the shipbuilding and ship repair business sector.

The production capacity and resource capacity of the Yard allow building of specialized vessels up to 8,500 tons and repair of vessels up to 18,000 tons.

Shipbuilding

Building of specialized and highly technological ships with complex integration

- Patrol vessels for inland water
- Offshore patrol vessels/ corvettes
- Sail training vessels
- Dredgers
- Auxiliary fleet ships

Shiprepair

Repair and docking - about 60 vessels of all types per year with total DWT in excess of 1,500,000 t.

Conversion

Ships lengthening, widening and retrofitting

Design department

3D software, CAD-CAM

Own laboratory for nondestructive tests, incl. Rh control and laser alignment

24/7 Yard security with CCTV and access control

Certificates

MTG Dolphin plc is certified for:
- ISO 9001:2008 by LRQA
- NATO AQAP 2110 by MoD
- ISO 14001 by LRQA
- OHSAS 18001 by LRQA
- Design and manufacturing by BSR, LR, GL, BV

Company management

Svetlin Stoyanov
Executive Director

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E-mail: info@dolphin1.bg, office@dolphin1.bg
Web: www.dolphin1.bg
Overview
Established 45 years ago, “OPTICOELECTRON” in the beginning is one of the most high-tech companies in Bulgaria, specialized in manufacturing of optomechanical, optoelectronic and laser devices and systems for defense applications. After privatization in 1999 and restructuring in a holding company, OPTICOELECTRON GROUP JSC remains the biggest Bulgarian company and one of the leading East European companies in the field of optical devices. OPTICOELECTRON GROUP JSC is specialized in design, manufacture and trade with optomechanical and optoelectronic devices and systems, optical components and assemblies, precise mechanics as well as shape forming tools and appliances. It is built on 260,000 sq.m. terrain formed as an industrial park and has 188,000 sq.m. manufacturing areas. The staff is over 600 high qualified employees - engineers graduated from university and secondary schools. Our production is exported to European Union countries, Near East, and North America markets.

Main products
Key defence products in our portfolio are as follows: anti-aircraft and ground artillery sights for firing in daytime and in nighttime; day and night optical sights; laser range finders; laser target designators; optical systems for armoured vehicles; video observation and surveillance systems.

Structure of military production
• Day sights for guns
• Day sights for artillery
• Night sights for guns
• Thermal optical sights for guns
• Night and day-night devices and systems for armoured vehicles
• Thermal imagers, mobile and immobile systems for observation and reconnaissance
• Laser rangefinders and systems for fire control of artillery
• Containers for disposable rocket launchers

Business activities and contacts
Joint research, development and manufacturing of products with leading companies, NATO members.

Certificates
The Company has NATO Supply code for manufacturers NCAGE 000DU registration for national and foreign classified information and DUNS registration as an official statute of supplier for US Government. There is build up and operating System of Quality Management ISO 9001 and AQAP 2110.
Protecting your future
For more than 20 years we have put the best of the knowledge and the skills of our team to ensure a safer world.
We have developed equipment to make the hardest missions possible and to keep the peace wherever needed. Because the military and security units at the frontline are not driven by hatred but by the love for what is behind their backs. By using the devices and the systems of OPTIX, they protect the order and the prosperity of regions and countries. They protect their friends, their parents, their loved ones and their children. They protect the future.
OPTIX designs, produces and markets its own series of thermal imaging and night vision devices, day scopes and integrated systems for strategic surveillance and security. The company offers in its portfolio innovative solutions for the sectors of defence, security, nature protection, sports hunting optics, medicine and industry. Due to the certified quality standards OPTIX is preferable partner for deliveries of optical, mechanical and electronic assemblies and elements.

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The company is selling its production in more than 45 countries from all around the world.

**THERMAL IMAGING**
- BidentifieR Series - Uncooled Thermal Imaging Bi-ocular
- ZIR Series - Thermal Clip-on
- Diana IR Series - Thermal Monoculars / Sights
- eXviZion Series - Handheld Thermal Cameras
- IdentifyeR Series - Thermal Sights
- Paapt - Thermal Sight for grenade launchers

**NIGHT VISION**
- Diana TT - Twin Tube Night Vision Goggles
- Diana M40 - Night Vision Monocular
- Diana A - Aviation Night Vision Goggles
- Diana - Single Tube Goggles
- NVA Series - Clip-on
- ONS Series - Sights

**DAY SIGHTS**
- MK-6 Series - Red Dot Sights
- ODS Series - Day Vision Sights
- PGO Series - Grenade Laucher Sights

**OEM & INTEGRATED SOLUTIONS**
- OPTIX X-Core - Thermal Imaging Engine
- Minion Series - Fixed Thermal Imaging Cameras
- Minion R Series - Ruggedized Thermal Imaging Cameras
- Minion DE Series - Ruggedized Thermal Imaging Rifle Enhancement
- Minion L Series - UAS Thermal Imaging Cameras
- Goliath Series - Uncooled Thermal Imaging Cameras
- HeatSeekIR Series - Cooled Thermal Imaging Cameras
- DayBreaker Series - Day Cameras
- PACORMulti360° Series - Pan/Tilt Units
- OPTIX GUARD Series - Multi-sensor Systems
- OPTIX Mobile GUARD Series - Mobile Surveillance Systems

Dipl. Eng. Ivan Cholakov
CEO
Core business/main products
Samel-90 was established in 1964 aiming at satisfying the needs of the army for military electronic equipment. Now the company has expanded its scope of activities. Products:
• Mobile, portable, manpack and stationary jammers against RCIED
• Cell phone, prison and Anti-drone jammers
• GPS jammers
• HF/VHF Artillery radio jammers
• Mobile communication, mobile command post and VHF radios
• Armoured vehicles
• Integration of special vehicles

Technological capabilities
• Manufacturing of electronic assemblies
• Metal pressing and machining, including CNC machining, bending and laser cutting
• Welding of steel, ballistic steel, aluminum
• Die-casting
• Galvanic, powder and wet painting
• Sandblasting
• Ceramics for armored vehicles and for bullet proof vests
• Design and manufacture of ferrite, piezo-ceramic and steatite ceramics.
• Design and manufacture of tooling

Projects, References
Regarding the range of jamming systems, Samel-90 PLC can provide customizations based on customer specific requirements and applications. At times when the protection of people and public places is of particular importance, Samel-90 is implementing many projects in Europe, Africa, Middle and Far East countries and Asia.


Samel-90 Company and UAE-based International Armored Group (IAG) have opened a manufacturing facility to produce various types of armored vehicles in Samokov, Bulgaria. The new joint venture company has been called SAMARM. Samel-90 and IAG join their efforts in the development and production of new products for the needs of the Bulgarian Army and police, as well as for the needs of the international market. SAMARM company has a capacity to produce between 100 and 120 armored vehicles annually.
The company is the only Bulgarian producer of marine/river radars and navigation aids. The company is the only Bulgarian producer of marine/river radars and navigation aids.

**Coastal Radar System (CRS)** provides: data required for vessel traffic control; search and rescue of vessels in distress; surveillance for contraband, drugs, traffic and illegal immigration by sea; surveillance for illegal fishing and exploitation of under water resources, based on:
- Antennas: Production of 7, 9, 18 and 21 feet wave-guide slotted antennas for X-band with linear or horizontal polarization for easy to deploy from 2 or more personnel; can be operated by a single person

**Coastal Radar Systems and Modules for Them**
- providing surveillance of airports at lack of visibility; mechanical modules for the equipment of airport control towers.
- Easy to deploy from 2 or more personnel; can be operated by a single person

**Market Positions**
- The management team developed long-term contacts with:
- Many well-known and successful European companies from Germany, France, the Netherlands etc. Bulgarian Border Police;
- Ministry of Defence of Bulgaria;
- Bulgarian Navy, and
- Air Traffic Control Authority of Bulgaria;.
- The company is the only Bulgarian producer of marine/river radars and navigation aids.

**For any further information and business contact, please do not hesitate to contact us**

**Marketing**
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- e-mail: marketing@tchernomore.com
- Sales:
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- e-mail: sales@tchernomore.com

**Company management**

**Overview**
- Tcherno More Co., Varna is the successor of a state-owned enterprise established since 1966 for production of civil and defence radar equipment.
- The company is ISO 9002:2001 and QAP 1130 certified.

**Scope of business**
- Design, production and trade with:
  - Multisensor Integrated Systems for Border Surveillance and Control;
  - Marine and River Navigation Radar Systems for Large and Small Ships;
  - Ground Radars;
  - Coastal Radar Systems;
  - Airports Surface Movement Radars;
  - Mechanical Modules for Control Rooms;
  - Space Park and Accessories for Vehicles and Forklifts;
  - Wave processing and Other Hobby Machines;
  - Special Tooling Equipment;
  - Consumer Goods.

**Main Products**

**NEW TFT RIVER RADARS TM 7216/7/9 SERIES**
- The range of transceivers with 4, 12 and 25 kW pulse power and high-sensitive receivers with logarithmic or linear characteristics;

**Engineering Projects**
- Multisensor Integrated System for Surveillance and Control of Sea, River and Land Borders:
- The systems provide effective surveillance, monitoring and control of any national border.

**Display units and modules for tracking up to 200 targets; possibility to connect and transfer radar data about targets, developed based on FPGA matrices and signal processors.**

**Airport Surface Movement Radars** - providing surveillance of airports at lack of visibility; mechanical modules for the equipment of airport control towers.

**Engineering Projects**
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TEREM SHC

Company management
Ivan Doskov
Executive Director

Overview
"TEREM" SHC, Sofia, is a successor to the "Military Bases and Armoured Equipment" Department of the Ministry of Defence and a specialized military armament and equipment repair and overhaul company.

The company is a joint-stock company and has 35 permanent employees working and performing overhaul and repair of armament and equipment for the Bulgarian Armed Forces, their repair and logistic support - tasks which have traditionally been fulfilled by the regular staff of the Bulgarian Armed Forces, but after reducing the number of the above staff, these tasks should be transferred to the trade companies through the so-called "outsourcing". We believe the only way to achieve this goal is by creating entirely new companies for these purposes. "TEREM" SHC together with its daughter companies ensures the necessary infrastructure in TEREM SHC and in its daughter companies. Information Protection Act are ensured the necessary clean rooms) and which guarantees high-performance multicoordinate processing machines, erosion machines, offshore multi-axis milling centers, laser cutting and other equipment.

"TEREM" SHC has specialized in the utilization of ammunition, armament, anti-aircraft missile systems, ships, providing for some of the missions abroad with the participation of the Republic of Bulgaria - in Afghanistan, Iraq, and under programs of the Bulgarian Armed Forces.

In this trend have been fulfilled projects, part of which were financed by Programs of the United Nations and the US State Department.

The company has successfully been participating in programs of the United Nations and under programs of the Bulgarian Armed Forces:
- modernization of T-55, T-72 and P-15;
- modernization of T-80;
- modernization of Mi-24 helicopters.

- utilization of SS-23, "Frog" and "Scud" missile systems;
- utilization of small arms and light weapons;
- utilization of anti-infantry mines;
- utilization of anti-aircraft missile systems.

Today "TEREM" SHC is a large company on the horizon market of the Republic of Bulgaria dealing repair and overhaul of armament and equipment for the National Security System. "TEREM" SHC is the only company in this country possessing the required production capacity and qualified staff for performing these activities. Thanks to its capacities for repair and overhaul of aviation equipment, the company acquires various positions regarding their overhaul on the international market.

"TEREM" SHC over its production equipment which is unique for this country, owns production equipment which is unique for this country, owns modernization and logistic support of armament and equipment for the Bulgarian Armed Forces.

- expanding commercial production on the basis of the technologies to be implemented regarding rearmament of the Bulgarian Armed Forces.

"TEREM" SHC assures that the only comprehensive company which can provide the military industrial complex of the Republic of Bulgaria with a key role in the performance of offset programs accompanying modernization and re-equipping of the Bulgarian Armed Forces in compliance with the NATO standards.

The democratic changes in the Republic of Bulgaria and the country’s membership in NATO urged the necessity of substantial changes, restructuring, rearrangement of the types of armament and forces and placed new requirement regarding quality and capabilities of the Army.

Everything mentioned above has also an impact on the activities of "TEREM" SHC, which is an economic entity created entirely for the purpose of meeting the needs of the Bulgarian Armed Forces and restructuring the rearmament and logistic support for the Bulgarian Armed Forces.

The daughter companies are as follows:

- "TEREM - LITEX" EOOD, Sofia, whose activities are repair and overhaul of weaponry and equipment for the Navy and repair and overhaul of armament and equipment for ship repair; manufacture of spare parts for this equipment, as well as export of repair of aviation equipment, ship repair, manufacture of armoured vehicles, complete sets, units and spare parts for other countries.

- "TEREM - DVECH" EOOD, Provadia, whose activities are repair and overhaul of aviation equipment:

- "TEREM - KAM" EOOD, Targovishte, whose activities are repair and overhaul of aviation equipment, needs of military purposes.

- "TEREM - KREZ" EOOD, Kostenets, whose activities are repair and overhaul of classical artillery and missile weapons, protection and demilitarization of weapons and missile complexes.

- "TEREM - TAR" EOOD, Kovachevitsa, whose activities are repair and utilization of ammunition.

Everything mentioned above has also an impact on the activities of "TEREM" SHC, which is an economic entity created entirely for the purpose of meeting the needs of the Bulgarian Armed Forces and restructuring the rearmament and logistic support for the Bulgarian Armed Forces.

"TEREM" SHC together with its daughter companies manages to give an answer to the new requirements on the Bulgarian Armed Forces and placed new requirements regarding quality and capabilities of the Army.

Regardless of the transition difficulties created entirely for the purpose of meeting the needs of the Bulgarian Armed Forces and hence being strongly dependent on these needs. Everything mentioned above has also an impact on the activities of "TEREM" SHC, which is an economic entity created entirely for the purpose of meeting the needs of the Bulgarian Armed Forces and restructuring the rearmament and logistic support for the Bulgarian Armed Forces.
Overview
TRANSMOBIL Ltd is a private company founded in 1990 in Sofia. The company focuses on trade with products and technologies for military purposes. Employees and consultants of the company are people with considerable experience in both industry and the military. This enables us to analyze and solve problems in all their complexities and according to the needs of our customers.

TRANSMOBIL Ltd is officially licensed by the Government of the Republic of Bulgaria for trade in Military Equipment.

AREAS OF ACTIVITY
We are specialized in the following fields:
• Trading with military equipment, weapons, ammunitions, machines and equipment for military production and military technology.
• Engineering solutions, analysis of the condition of ammunition with long shelf life and utilization.
• Repair and modernization of heavy armored vehicles and tanks.
• We develop, finance and offer our own engineer solutions for production of artillery ammunitions, medium automatic gun ammunitions and small firearm ammunitions.

Production of RPG-7 Rounds with high efficiency including grenades with high-velocity kinetic striking elements and cumulative-thermobaric grenades.

Transmobil Production base: “Transarmory” Ltd, City of Sopot.
• Production of shell-bodies with calibers ranging from 60 to 155 mm and a length of up to 700 mm. Mortar bomb-bodies with calibers from 60 to 120 mm.

Transmobil Production base: “Khan Tervel” factory, City of Tervel.

INTERNATIONAL ACTIVITY AND EXPERTISE
We are working in cooperation with a number of Foreign Government Structures and Companies. Our goal is to provide top quality goods to our clients and to achieve long term relationships. Our expertise is internationally recognized due to many years of experience in the field of military production and trade.
**Overview**

Development, production and trading with explosive materials, blasting devices and engineering ammunitions.

**Main products**

- explosive materials - Videxit, Ammonite 6, Ammonite 6 FW, Roughly dispersed ammonites, ANFO-L, Balkanit, Skalenit, Metanit
- blasting devices - Booster of pentolite, nonelectric initiation system VIDEXET
- hand grenades and engineering ammunitions.

The production is aimed at satisfying the needs for powder explosives, roughly dispersed ammonites and blasting devices on the internal and foreign market.

**Other activities**

Transport, forwarding and security services, execution of industrial blasting works.

**Certificates**

There is built up and operating System of Quality Management / assurance/ in compliance with ISO 9001:2000. Videx JSC is in process of certification according to ISO 14001 Environmental management systems and OHSAS 18001 Occupational health and safety management systems. Our products possess “CE” certificates, according to the Council Directive 93/15/EEC and conformity certificates according to the Decree on the important requirements and valuation of the conformity of the industrial explosives.

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**Company management**

Valeri Mitkov  
Chairman of the Board of Directors
BULGARIAN DEFENCE INDUSTRY ASSOCIATION

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